

**Report on the execution of tariff estimates for regulated services
provision of aircraft takeoff and landing services**

Reporting period 2023

Frequency: annual/semi-annual

Representing: Almaty International Airport JSC

Where the form is submitted: Civil Aviation Committee

Deadline for submission - annually not later than May 1 of the year / August 1 following the reporting period.

№	Name of indicators of tariff estimates	Unit.	Provided for in the approved tariff estimate (Proclamation No. 252-OD of 30.11.2015)	Actual tariff estimates in place	deviation, %	Reasons for deviation
1	2	3	4	5	6	7
I.	Costs of production of goods and provision of services, total including	thousand KZT	2 008 316,29	5 026 377,23	250,3%	
1	Material costs, total including	thousand KZT	206 767,51	922 823,37	446,3%	
1.1.	raw materials	thousand KZT	85 741,21	501 574,61	585,0%	The costs of raw materials and supplies are determined based on the actual consumption of raw materials and supplies and prices of material resources determined based on the results of tender (competitive) purchases in accordance with the procedure established by the legislation of the Republic of Kazakhstan.
1.2.	fuel	thousand KZT	72 916,84	104 381,82	143,2%	Fuel costs are determined based on the norms of fuel and lubricants and vehicle maintenance costs approved by the Government Decree of 11 08 2009 № 1210, and prices of material resources determined by the results of tender (competitive) purchases in the manner prescribed by the legislation of the Republic of Kazakhstan.
1.3.	electricity	thousand KZT	48 109,46	316 866,94	658,64%	The increase in costs is due to the modernization of the lighting system and the increase in the power of the lighting system and the equipment that maintains the lighting system in working order for flight safety.
2	Labor costs, total including	thousand KZT	388 458,63	1 415 525,22	364,4%	
2.1.	wages	thousand KZT	353 465,54	1 306 640,22	369,7%	Actual headcount does not exceed the estimated standard headcount
2.2.	social tax	thousand KZT	34 993,09	59 150,28	169,0%	In accordance with the procedure of social tax calculation stipulated by the Tax Code of the Republic of Kazakhstan.
2.3.	CONTRIBUTIONS TO COMPULSORY SOCIAL HEALTH INSURANCE	thousand KZT		23 933,51		In accordance with the procedure of social tax calculation stipulated by the Tax Code of the Republic of Kazakhstan.
2.4.	Social insurance deductions 3%	thousand KZT		25 801,21		
3	Depreciation of property, plant and equipment and intangible assets:	thousand KZT	1 201 415,87	1 285 300,91	107,0%	
4	Repairs	thousand KZT	100 890,98	588 259,78	583,1%	In 2023, repair works within the Estimated Costs for current and capital repairs and other repair and overhaul works that do not lead to an increase in the cost of fixed assets were performed.
5	Other expenses, total including	thousand KZT	110 783,30	814 467,95	735,2%	
5.1.	communication services	thousand KZT	436,92	22 748,77	5206,6%	
5.2.	travel expenses	thousand KZT	572,06	1 281,04	223,9%	Participation in meetings in the MII CGA on production issues and metrological survey of instruments of other cities, training of DSA personnel on cargo flights maintenance.
5.3.	personnel training	thousand KZT	517,85	1 152,05	222,5%	Specialists of the Aerodrome Service took courses to improve the qualification of specialists of the Aerodrome Service.

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5.4.	other costs	thousand KZT	109 256,47	789 286,08	722,4%	The amount of meteorological information provided by AMC increased. Costs for overflight of runway lighting and signaling equipment increased as compared to those stipulated in the TC. There appeared new cost items - maintenance of a/vehicles by contractual method, maintenance by contractual method, technical support of the equipment designed to work as part of the radio system of centralized monitoring and control EDDS-051 under the contract with the State Enterprise "Rescue Service of Almaty".
	Total costs	"	2 008 316,29	5 026 377,23	250,3%	
	Share of expenses of each service in the costs of the total for the enterprise	%		16,80%		
II.	Expenses of the period, total	thousand KZT	263 838,62	1 821 356,34	690,3%	
6	General and administrative expenses, total	thousand KZT	170 462,73	1 821 356,34	1068,5%	
	including					
6.1.	PMS salary	thousand KZT	76 847,74	887 403,75	1154,8%	The number of personnel of administrative and general services for 2023 amounted to 380 persons (actual for 2022 amounted to 367 persons).
6.2.	social tax	thousand KZT	11 876,47	70 284,50	591,8%	In accordance with the procedure of social tax calculation provided by the Tax Code of the Republic of Kazakhstan.
6.3.	CONTRIBUTIONS TO COMPULSORY SOCIAL HEALTH INSURANCE	thousand KZT	0,00	20 154,32		
6.3.1.	Social security contributions 3%	thousand KZT		20 428,53		
6.4.	depreciation of fixed assets and intangible assets	thousand KZT	8 985,29	92 903,18	1033,9%	
6.5.	services of third-party organizations, total	thousand KZT	7 341,61	116 624,23	1588,5%	
6.5.1	audit, consulting and information services	thousand KZT	2 316,68	36 856,17	1590,9%	
6.5.2	bank services	thousand KZT	3 332,48	70 458,68	2114,30%	
6.5.3	utility services	thousand KZT	1 692,45	9 309,39	550,1%	Increase in consumption volumes, increase in tariffs for public utilities.
6.6.	taxes	thousand KZT	19 106,38	77 706,43	406,7%	In accordance with the tax legislation of the Republic of Kazakhstan.
6.7.	other expenses	thousand KZT	46 305,24	535 851,40	1157,2%	Added cost items such as "technical support of programs", travel expenses, entertainment expenses, contracted maintenance. In connection with the need to modernize existing assets, equipping with modern equipment that meets the requirements of international standards in force in civil aviation, the management of the company visits international aviation exhibitions and salons, where modern equipment for maintenance of airfields and quality airport services is demonstrated.
7.	Expenses for remuneration	thousand KZT	93 375,89	0,00	0,0%	In connection with the application of more efficient methods, IAA JSC saved funds in the amount of 16,696.55 thousand tenge due to early repayment of bank loans under contracts No. K010-2017 USD dated 13.07.2018, KS 01-18-21 dated 26.10.2018.
III.	TOTAL costs	thousand KZT	2 272 154,91	6 847 733,57	301,4%	
IV.	Profit	thousand KZT	608 064,04	-520 140,74	-85,5%	
V.	Total income	thousand KZT	2 880 218,95	6 327 592,83	219,7%	
VI.	Volume of services rendered	thousand KZT	1 494,80	3 225,765	215,8%	

President of Almaty International Airport JSC

Senior Vice President for Finance

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